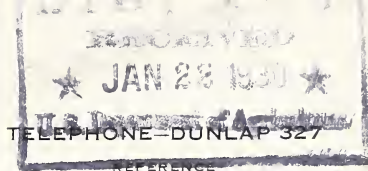


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62.25

1930



SALEM BANK & TRUST CO.

**R. W. Teuchert****Grower of Choice Gladioli****GOSHEN, INDIANA****WHOLESALE****RETAIL****Read Before Ordering**

All stocks are best quality and true to name. I will replace any bulbs that are not true to name. If, for any reason, you are dissatisfied with the stock when received, return it and your money will be refunded, including any transportation charges you have paid. All stock is offered subject to prior sale.

TERMS: Cash with order or C. O. D. plus charges. All bulbs ordered from retail columns are shipped prepaid. Wholesale orders are priced F. O. B. Goshen, Indiana.

NOTICE: For 1000 rate multiply the 100 rate by 6. 25 bulbs of one variety at the 100 rate.

SPECIAL OFFER

On complete orders totaling 1000 to 5000 bulbs, a discount of 5 per cent is allowed, but not less than 100 bulbs of a variety must be ordered.

Complete order totaling 5000 to 10,000 bulbs, discount 10 per cent.

Complete order totaling 10,000 to 15,000 bulbs, discount 15 per cent.

Discounts of 10 and 15 per cent must be orders for not less than 250 bulbs of a variety.

FOR LARGER QUANTITIES WRITE FOR PRICES

—X—

Do not send remittance for Express or Postage charges on Wholesale Orders as all such orders are sent "Transportation Charges Collect." This charge cannot be accurately figured prior to shipment.

—X—

A harvest of 8,000 bushels from 70 acres of Gladioli enables me to sell you these bulbs at these low prices in small quantities and at extra low prices in large quantities.

My exhibit at the American Gladiolus Society's Show at Springfield, Ill., August, 1929, at the Men's Garden Club Show at Garfield Park, Chicago, and other exhibits, were prize winners and were commented on for quality and the wide range of beautiful colors. This is truly a wonderful recommendation for a choice selection of beautiful gladioli.

		Wholesale per 100 F. O. B. Goshen								
Name	Description	RETAIL PRICE		NO. 1	NO. 2	NO. 3	NO. 4	NO. 5	NO. 6	
		1¼-In.		1½-In.	1¼-1½	1-1¼	¾-1 In	½-¾	½-In.	
		Each	Doz.	Per 100	Per 100	Per 100	Per 100	Per 100	Per 100	
				up	up				BLTS.	
				up	up				Per	
				up	up				Qt.	
				up	up					
AH—Apricot pink and yellow.....		\$.10	\$.80	\$2.50	\$2.00	\$1.50	\$1.25	\$1.00	\$.50	\$1.00
ALICE TIPLADY—Orange saffron10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
AMERICA—Shell pink10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
ANTHONY ZONKER—Salmon rose10	.80							
ANTHONY B. KUNDERD—Blush pink and cream....		.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ASHBURN—Salmon red, flaked10	.80							
AVALON—Blush white, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.00
BATTLE CREEK—Deep violet10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
BIG BLACK—Deep red15	1.20	3.50	3.00	2.50	2.00	1.50	1.00	1.50
BOBBY—Deep rose20	1.60	4.50	4.00	3.50	3.00	2.50	2.00	3.00
BUCKEYE—Rose pink, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
BUMBLEBEE—Salmon rose pink, Ruf.....		.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
BUTTERBOY—Yellow10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
CHALLENGER—Velvety red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
DR. J. H. NEELEY—Blush white10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
DR. NELSON SHOOK—Tyrian rose, Ruf.25	2.00	8.00	7.00	6.00	5.00	4.00	3.00	
DOROTHY McKIBBIN—Pink, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
E. J. SHAYLOR—Rose pink, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ENIGMA—Mottled15	1.20							
ESTELLA—Rose pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
EVELYN KIRTLAND—Salmon pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
FAVORITE—Orange salmon, Ruf.15	1.20	4.50	4.00	3.50	3.00	2.50	2.00	3.00
FERN KYLE—Creamy white, Ruf.....		.25	2.00							
FIRE RIBBON—Firey red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
FLAMING VALE—Cardinal red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
GAIETY—Salmon pink, flaked10	.80							
GLORY OF TEUCH—Medium deep yellow10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
GOSHEN—Rose pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
GOV. HANLY—Cardinal red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
HELGA—Salmon rose10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
HIGHLAND LADDIE—Bright deep pink.....		.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
INDIAN MAID—Pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
J. J. MITCHELL—Salmon rose pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
JOHN T. PIRIE—Mahogany brown15	1.20							
LACINATUS—Rose pink10	.80							
LE MARSHALL FOCH—Light pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
LOELLA—Smoky, old rose, flaked.....		.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
LUSTRE—Orange vermilion10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
MAGIC—Lavender blue10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
MARY FENNELL—Lilac, yellow throat10	.80							
MIDSUMMER DREAM—Geranium red.....		.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
MISS U. S. A.—Blush white10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
MRS. DR. NORTON—Creamy pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
MRS. FRANK PENDLETON—Pink10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
MRS. GEO. W. MOULTON—Violet red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ORANGE GLOW—Orange salmon10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ORANGE GLORY—Orange10	.80							
ORANGE PLUME—Orange red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
PANTHEON—Waxy white, penciled rose10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
PARAMOUNT—Pink and cream25	2.00							
PEACH ROSE—Rose pink15	1.20	3.50	3.00	2.50	2.00	1.50	1.00	2.00
PINK CLOUD—Rose pink, deeper throat25	2.00							
PINK LILY—Self color rose pink.....		.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
PRIDE OF GOSHEN—Flesh pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
PRIMROSE BEAUTY—Primrose yellow.....		.10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
PURPLE GLORY—Maroon red15	1.20							
PURPLE QUEEN—Violet purple25	2.00	8.00	7.00	6.00	5.00	4.00	3.00	5.00
PURPLE SPOT—Violet purple10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
RACINE—Dark red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
RAJAH—Dark red15	1.20							
RED COPPER—Salmon rose, flaked10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
RED FIRE—Bright red15	1.20							
ROBERT J. KUNDERD—Orange scarlet15	1.20							
ROMANCE—Salmon rose, red and yellow10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ROSY GLOW—Rose pink10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ROSE GLORY—Rose pink, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ROZELLA—Rose red10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
RUTH HUNTINGTON—Violet lilac, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
SCARLET GLORY—Rich red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
SCARLET PRINCEPS—Scarlet red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
SENTINEL—Rose pink10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
SNOW BOY—Rose white10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
SPLENDORRA—Wine red10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
ST. THOMAS—Salmon rose, red blotch20	1.60	3.50	3.00	2.50	2.00	1.50	1.00	3.00
SWEET ROSE—Rose pink35	2.80							
TARO—Rose25	2.00							
TEMPA—Pink, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
TYRIAN BEAUTY—Rose10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
TWILIGHT—Buff, yellow and pink throat Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
UHLAN CHIEF—Vermilion scarlet10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
VIOLET BEAUTY—Violet cerise10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50
VIRGINIA HALE—Salmon rose15	1.20	3.50	3.00	2.50	2.00	1.50	1.00	2.00
WATERMELON—Pink20	1.60	3.50	3.00	2.50	2.00	1.50	1.00	3.00
WHITE GLORY—White, blue throat, Ruf.15	1.20	3.00	2.50	2.00	1.50	1.00	.50	1.50
WILLIS E. FRYER—Deep violet10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
YELLOW GLORY—Yellow, pink blotch, Ruf.10	.80	2.50	2.00	1.50	1.25	1.00	.50	1.00
YOUELL'S FAVORITE—Rosy lavender pink, Ruf.10	.80	3.00	2.50	2.00	1.50	1.00	.50	1.50

For 1000 rate multiply the 100 rate by 6. 25 bulbs of one variety at the 100 rate.

Visitors always welcome. Our stock may be inspected.

Garden Mixture

This mixture consists of nearly two thousand large flowering varieties, every color and shade, many different forms, ruffled and plain,petal types. This mixture has been a big seller and never fails to make a satisfied customer.

I am offering this year Garden Mixture in small sizes at a very reasonable price.

Retail Price		Wholesale Per 1000 Bulbs						Bulblets
1¼-In. un		1½-In	1¼ to	1 to	¾ to	½ to	½-In. &	
Doz.	100	up	1½-In.	1¼-In.	1-In	¾-In.	Under	Qt.
\$.35	\$2.50	\$15.00	\$12.00	\$9.00	\$7.50	\$6.00	\$3.00	\$1.00

250 BULBS AT 1000 RATE

Discount on mixture same as quoted on named varieties. Please write for prices on bulblets in quantity.

My Method of Growing and Handling Quality Bulbs

IN the spring, ground which has grown leguminous crops for several years is deeply plowed and then well worked into a fine seed bed.

Just before planting the bulbs are soaked for an hour or more in an antiseptic solution for the purpose of counteracting any trace of diseases or pests which might later affect either the bulbs or blooms.

Rows three feet apart are then marked out, grooved V shape and five inches deep. Planted in this manner, the bulbs will grow in a single row making it easier to keep free from weeds and to cultivate closely without damage to either the plants or roots. Plentiful cultivation is very essential.

At flowering time all blooms are removed, thus conserving the full energy of the plant for maturing the bulbs and which also prevents the plant from becoming loosened in heavy winds. Especial care is used in cutting blooms and six leaves are left on the plant.

Digging is deferred until the bulbs have reached full maturity but we do not wait until the foliage has turned brown.

After digging, the bulbs are stored in shallow trays, four inches deep and two by three feet in length and width. They are then ranked in tiers in my specially built bulb house in such a way as to have plenty of ventilation at all times.

The bulb house is carefully kept at such temperature and humidity as years of experience has taught us to be correct for curing and storage of gladiolus bulbs. These methods not only give you bulbs of wonderful reproduction qualities but also keep the stored bulbs free from disease.

All work in connection with growing bulbs for selling, including the important work of cleaning and order filling, is done by experienced workmen who are carefully trained and capable.

My specially built modern storage building has 5000 square feet of floor space and was built for no other purpose than that of storing and handling high quality bulbs. It is complete and modern every way.

Goshen, Ind., my home, is located in a region where the soil and climate are peculiarly adapted for the growing of good, healthy bulbs which are solid and full of pep. All bulbs are disease free, up to size and true to name.

All in all you are able to buy from me, the most, and the best bulbs for the least money. A genuine heart deep guarantee for satisfaction!

These price lists were not put out earlier for I now know definitely how much stock of each variety I am able to furnish, thus giving the purchaser full benefit of the lowest prices.

The bulbs were left in the ground as long as possible to reach a good full growth and complete maturity. I do not like to ship out bulbs until they have been sufficiently cured and this has made fall shipments impossible.

My stocks are in fine shape and I can give you immediate reply on inquiries for large quantities of any variety desired. When a variety is sold out, no substitute is sent unless you so state with your order. Otherwise the money is refunded.



Return in Five Days to
R. W. TEUCHERT

Gladious Grover
 GOSHEN, INDIANA

Return Postage Guaranteed

PRINTED IN U. S. A.



Chas. E. J. Knodraft

1525 W. Capital St.,

Washington, D. C.

